

AGREEMENT
For the Digital Health Venture Forum
Valencia, 24-25 October 2016
Las Naves

BETWEEN

1. InnDEA Valencia, Carrer Antiga Senda Senent, 8, 46023 València, Valencia, Spain, hereafter referred to as "the Gold Sponsor"

and

2. Tech Tour International, Avenue du Sécheron 13, CH - 1202 Geneva, Switzerland, hereafter referred to as "the Organizers".

WHEREAS:

InnDEA (the "Gold Sponsor") will be referred to as the Gold Sponsor and will benefit of the benefits as described in Annex II of the Digital Health Venture Forum, in Valencia on 24 and 25 October 2016 (hereafter referred to as the "Event" which is also described in Annex I), being organized by Europe Unlimited SA.

1. Gold Sponsor Benefits
 - 1.1 The Gold Sponsor will receive all benefits as listed in the Annex II of the present Agreement. In particular it will be referred to as a Gold Sponsor and benefit of the advantages to which such sponsor is entitled and any other benefits listed there.
2. Gold Sponsor Obligations
 - 2.1 The Gold Sponsor agrees to make in-kind sponsorship to the Organizers as follows:
 - 2.1.1 Providing all venues free of charge for the Event as well as audio/visual requirements
 - 2.1.2 Providing the catering free of charge for the Event, including for the dinner
3. Administration and Program Arrangements
 - 3.1 The Organizers shall manage all activities within the scope of the Event.
 - 3.2 The Organizers reserve the right to make changes to the Event as required but they will inform the Partner of all material changes and any other information that they consider may be of importance to the Partner in relation to the Summit.
4. Other Matters
 - 4.1 This Agreement is concluded for a specific term, starting on the date of the last signature and termination upon the production of the all the deliverables of the Event which are the subject of this Agreement.

- 4.2 The Organizers and the Gold Sponsors shall not during the term of this Agreement, nor thereafter, disclose to any third party any confidential information about the other party's business operations nor state any further details about the cooperation of the parties without prior authorization.
- 4.3 Nothing herein shall operate as a transfer of any intellectual property rights between the parties.
- 4.4 If the Summit is cancelled by reasons of "force majeure" (where such term means events beyond the reasonable control of the parties), all Parties are relieved of their obligations under this Agreement.
- 4.5 The Parties are not entitled to assign any aspect of this Agreement to any other party without the other Party's prior written consent.
- 4.6 The failure to exercise or delay in exercising a right or remedy provided by this agreement does not constitute a waiver of the right or remedy or a waiver of other rights or remedies.
- 4.7 The Partner shall be entitled to terminate this agreement on notice with immediate effect if the Organizers do not comply with any provision of this agreement and the Organizers shall have no claim for damages or compensation of any nature whatsoever.
- 4.8 This Agreement shall be governed by and shall be construed in accordance with Belgian Law and the parties hereby irrevocably submit to the exclusive jurisdiction of Brussels Courts.

Made in 2 copies, with a copy for the Gold Sponsor and a copy for the Organisers.

On behalf of InnDEA-Valencia

On behalf of Tech Tour

Name: Rafael Monterde Diaz
Position: CEO
Date: 30TH june 2016

Name: William Stevens
Position: Managing Director
Date: 21.07.2016

Annex I – Event Description

Summary / Highlights

- Focus on digital health startups mostly from Valencia and Spain
- Bring together and build relations with 40 international and regional investors in order to support the development of the digital economy for growth competitiveness and internalization.
- Enhance collaboration, communication and exchange of experience among the stakeholders
- Foster investment, partnerships, licensing and merges and acquisitions (M&A) in digital health, medical care and prevention, social care and innovation, nutrition, well-being by facilitating communication between local startups and financial and corporate investors from Europe.
- Bring insights and know-how from whole Europe to the region.
- Develop exposure and visibility through the Tech Tour network
- Provide application access to the companies into the Tech Tour Community Platform (expected launch - September)
- The Best top quartile Startups are also invited to take part in the Tech Tour Venture Contest Final for emerging companies (Winter).

Objectives

- Promote high quality emerging digital health startups from the host region, mostly from Valencia and Spain and facilitate innovation in health and social care
- Bring together and build relations with 40 international and regional investors in order to support the development of the innovation economy for economic growth, well being and competitiveness.
- Enhance collaboration, communication and exchange of experience among the stakeholders.

Participants

- Select the best 15 Valencian and 10 Spanish startups as well as 15 start-ups from across Europe
- Bring together 40 national and international investors and corporate partners
- Support 20 regional and national stakeholders (clusters, agencies, university tech transfer offices, accelerators & incubators, ...)
- Bring 40 sponsors, speakers, delegates, guests,
- Bring 20 VIPs for the dinner

Programme

- **Pre Day – 24 October 2016* - Venture Academy coaching sessions**

11.00-18.00	Venture Academy Sessions – coaching the selected companies for their presentations Interactive Sessions with selected companies to “dry-run” and coach their presentations
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Main Day – 25 October 2016 - Venture Forum day

08.30	Welcome & registration			
09.30	Opening by the Organizers & Hosts Panel: Investment trends in Digital health emerging companies			
10.30	Coffee break			
11.00	Reverse Pitches Investors Digital enabled healthcare delivery, telehealth and connected devices *	Reverse Pitches Investors Digital therapy, prevention and patient care, health data and analytics *	Reverse Pitches investors Social care, innovation, provision and inclusion *	Reverse Pitches investors Food, nutrition, sports & activities and well-being *
11.30	4 to 5 Startup Presentations Digital enabled healthcare delivery, telehealth and connected devices *	4 to 5 Startup Presentations Digital therapy, prevention and patient care, health data and analytics *	4 to 5 Startup Presentations Social care, innovation, provision and inclusion *	4 to 5 Startup Presentations Food, nutrition, sports & activities and well-being *
12.45	Networking Lunch			
13.45	One2One meetings between Entrepreneurs and Investors			
14.45	4 to 5 Startup Presentations Focus: Sensors and connected devices*	4 to 5 Startup Presentations Digital therapy and patient engagement**	4 to 5 Startup Presentations Health data and analytics***	4 to 5 Startup Presentations Digital enabled healthcare delivery, remote & telehealth****
16.00	Networking coffee & One2One meetings between Entrepreneurs and Investors			
17.15	Panel: Building successful digital health companies – recommendations from investors Closing Remarks by the Organizers & Host Awards & Elevator Pitches of the best startups (best quartile)			
19.15	Networking drinks			
20.45	Networking Dinner			
23.00	End of the Forum			

“Digital Health” sub-sectors:

Digital therapy, prevention and patient care, health data and analytics *

- Digital therapy and patient engagement (treatment focus)

- Digital Medicine/ Therapy
 - Engagement, Gamification, Incentives
 - Health Social Platforms / Patient Communities (Patient/ Disease Focus)
- Health Data & Analytics (Health Decision Support)
 - Cross Platform & Device Data Aggregation
 - Health Data Analytics Platform
 - Genomic Data & Analytics

Digital enabled healthcare delivery, telehealth and connected devices *

- Sensors & connected devices (tracking & Dx)
 - Wearables, Sensors, and Connected Devices
 - Mobile Health Solutions & Apps
 - Qualified Self Platforms (Wellness Focus)
- Digitally Enabled Healthcare Delivery, Remote & Telehealth (Connecting Patients & healthcare)
 - Telemedicine / Remote- or Teleconsultations
 - Consumer - Healthcare Provider Interactivity & Data Exchange
 - Consumer facing Life Sciences IT (Clinical Trials)

Social care, provision, innovation and inclusion *

- Chronic (diseases) care, services & support
- Benefits management, provision and support
- Healthy ageing and care to the elderly
- Digital support to citizens with reduced mobility

Food, nutrition, sports and well-being *

- Food monitoring of quality and origin
- Nutrition data and digital services
- Sports and activity digital platforms
- Other digital platforms and services for well being

Key performance indicators (KPIs)

- 80+ applications of startups of which 40 are selected
 - 15 from Valencia
 - 10 from rest of Spain
 - 15 from rest of Europe
- 40 startups + 40 investors and corporate partners meet up
- 10 companies join the Tech Tour Venture Contest Final
- 8+ companies raise funding & partnerships after 1 year

Link with the Tech Tour Venture Contest

- Since 10 years, the **European Venture Contest** attracts every year over 1,000 innovative companies who compete to be selected in one of the Venture Forums at whose time-to-investment will be shortened and the window-to-investors will be widened.
- The Digital Health Venture Forum in Valencia would select the best quartile startups as the Forum's best quartile to present at the **European Venture Summit**, which is the
- Flagship final event of the Venture Contest (2015 Venture Contest edition in Düsseldorf, 7&8 December 2015).

2015 EUROPEAN VENTURE CONTEST EVENTS AGENDA

VENTURE FORUMS QUALIFYING EVENTS



TOP QUARTILE QUALIFICATION



Annex II – Benefits for Hosts & Sponsors

Business Development benefits

- Speech at social event
- Panel speaker and moderator role participation
- 1 Seats on the selection committee
- 6 Conference (transferable) complimentary registrations at the Forum
- 6 VIP Dinner complimentary reservations and a table reserved over dinner
- Opportunity to host (pre event) workshop
- Promotional table at a prime networking spot
- Nominate and invite selected growth and emerging companies to build relations

Marketing Benefits

- Sponsor logo designated on all marketing and communication material
- Company logo with web link on the event website
- One page advertisement in the delegate booklet
- Provide give away to delegates
- Provide gifts for the selected participants (CEOs, speakers, etc)
- Corporate presentation on USB keys given to delegates